**Required Qualifications:**
- Basic knowledge of the English language to follow lectures
- Open for Under-Graduates, Graduates, Post-Graduates and Management students

**Required documents:**
- Application form
- Official grade transcript
- Learning agreement
- Accommodation request (for option 2)
- Curriculum vitae
- Motivation letter
- 3 passport-size photographs
- A photocopy of the international health insurance
- Scanned Copy of Passport

**Cost of the program:**

**OPTION 1:** INR 90,000 per student, which includes:
1) Tuition fees
2) Study Material
3) Industry visits
4) Cultural trips to Northern India
5) Complimentary Pick-up and drop facility
6) Complimentary usage of Local transport
7) Access to Library, Computer Lab and sports facilities
8) Farewell party

**OPTION 2:** INR 1,20,000 per student, which includes:
1) Tuition Fees
2) Study Material
3) Industry visits
4) Cultural trips to Northern India
5) Complimentary Pick-up and drop facility
6) Complimentary usage of Local transport
7) Access to Library, Computer Lab and sports facilities
8) Farewell party
9) Accommodation
10) Food (includes breakfast, lunch, snack and dinner)

**How to Apply:**

International Relations Office
Institute Of Management Technology
Post Box No 147, Nangloi, Checkpost, 201101 (INDIA)
Tel: +91 120 302 2207, +91 9811443119 Fax: +91 120 232 7895
Website: www.imt.edu Email: irc@imt.edu

**WINTER Program**
15th November to 5th December

Institute Of Management Technology
Ghaziabad
With the thought of such a bright horizon in mind, the International Relations team of IMT has endeavored to initiate the Winter Program for students who want to study abroad and are looking for alternatives to the traditional student exchange programs. The program provides a great opportunity for students to visit India and have an insight into the Indian culture and the business practices in an emerging economy. It includes classroom study, corporate visits for a practical learning experience, and cultural trips.

The main highlights of the courses are enlisted here:
1. A complete international experience without spending a full trimester abroad
2. Opportunity to understand Indian culture and interact with students from various parts of the world
3. Industrial visits to enhance knowledge about the working culture and pattern of various industries in India
4. Enjoy extra-curricular activities to discover the Indian way of life
5. Extensive exposure to Indian companies and other industries through guest lectures and company visits
6. Classes on Indian life and society – Business, Arts, History, Economy, Technology, Women’s power, Politics and much more
7. Cultural visits to make you understand the diversity and colors of India
8. Delivery of lectures and industry interaction in a short span of time
9. Lectures in classes to realize the Indian way of teaching and learning
10. For undergraduate and young graduate, Post graduate students from all disciplines

**List of courses offered:**

1. Cloud Computing
2. Global Business and Indian Information Technology
3. Business Analytics
4. Enterprise Resource Planning
5. Corporate Finance: Special focus on India
6. Financial Institutions and Markets
7. Mergers and Acquisitions from India Context
8. Security Analysis and Portfolio Management
9. Indian Costing System
10. Cross-cultural Skills for Global Managers
11. Crafting Excellence Through Leadership: The India Way
12. Organization Change And Development
13. Leadership in Indian organization
14. Doing Business in India
15. Communication Approach to Understand And Manage Conflicts
16. Approaching Culture through Communication, Identity And Power
17. Winning Communication Strategies for Global Success
18. Personality Development for Career Success
20. Combating Ethnocentrism: Shift from no WEF
21. Business Applications of Decision Sciences
22. Doing Projects in India: Dynamics and Challenges
23. Supply Chain Excellence and Modelling
24. Quality Management for Sustainability and Improvement
25. Technology strategy and IP Protection in Indian Companies
26. Indian and IT: Opportunities
27. Global Firms in India: The Real Story
28. Indian Economics
29. Indian Business Environment: Opportunities and Challenges
30. Yogic: India’s Gift to the World

Each course is of 10 hours in duration, spread across various sessions and carries 1.5 ECTS. Students can select any 7 courses from the above.

**Cultural visits:** Students would be taken for a cultural visit in the country for 2-3 days to experience the flavor of India.

**Industry visit:** One of the greatest attractions of this program is its ability to provide the students a first-hand experience on the functioning of major industries in India. The industry visits provide a great experience to students to learn about some of the most successful and advanced companies in India. Keeping in mind the tremendous interest of international students in this area, program has been structured to enhance the business skills of students. Visit to Indian Companies like HCL Technology, Domino’s Pizza and many more.

**Accommodation:** IMT-Ghaziabad will guarantee participants with appropriate air-conditioned A/C accommodation on triple sharing basis:
- On-Campus (first come first serve)
- Off-Campus (Nearby hotels)

By visiting such industries, students would witness the various business processes going on in each department of some of the biggest Indian companies. The students will be guided by a company representative who would explain the business functions clearly. The objective is to get clear understanding of Indian business models and how they work. It is also an opportunity for the company’s representative to upload its respective work culture, strategies, and business ethics practiced by the organization. This exercise will go a long way in not only making the international students understand how business is done in India but will also act as a tactical marketing tool for the host organization.