Master Program in Management

M.Sc. full-time
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WELCOME

Dedicated to teaching, research and innovation, HHL’s management education unites theory and practice with a dynamic spirit. Our innovative Master Program in Management (M.Sc.) offers you a degree recognized worldwide: just what you need to launch your professional career.

HHL enjoys top positions in acknowledged rankings – recognition of the outstanding nature of its programs. The accreditation by AACSB International together with the accreditation by the renowned German agency ACQUIN further underscore HHL’s quality advantage.

You can expect a program which is focused on the practical aspects of professional business management and at the same time based on the latest results of management research. HHL’s holistic approach will provide you not only with a solid theoretical foundation and skills in business administration, but most importantly it will help you to develop those key qualifications which are essential for a successful management career in a global world: judgment, the ability to reason critically and make responsible decisions, to work and communicate effectively in international teams, as well as creativity, sensitivity, initiative and stamina.

We at HHL take great pride in our excellent study facilities. HHL students are guaranteed individual supervision and guidance – at a level achieved by only a few business schools around the world.

We are looking forward to people like you, who will enhance our reputation while you embark on an outstanding career in business. In return, we offer you more than just a top degree: you will become a lifelong member of the HHL network.

Professor Dr. Andreas Pinkwart
Dean
HHL AT A GLANCE

Germany’s first address in business education

HHL is not only Germany’s oldest business school, it also remains one of the country’s leading management institutions to the present day, offering international business education based on elite academic standards.

Yesterday – HHL was the birthplace of management education

HHL Leipzig Graduate School of Management, founded in 1898 as Germany’s first business school, was the birthplace of modern management education. From its inception, HHL has been committed to rigorous management instruction and research, and quickly developed an international reputation. After the peaceful East German revolution of 1989, which started in the streets of Leipzig, HHL rediscovered the entrepreneurial spirit of its founding days and was restructured as a high-performing private business school – again with full university status.

Today – HHL among Germany’s top business schools

The philosophy behind all our programs is to focus on the student by offering close student-faculty interaction, in-depth business and academic experiences, at the same time developing the students’ leadership potential and networking skills.

Tomorrow – HHL among the top European business schools

We continue to build on our highly successful model and reputation for excellence. We update our curriculum according to the needs of global employment markets to further internationalize our expertise and keep HHL at the forefront of business education and professional training. We invite you to become part of HHL’s promising future.

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<td>Ranked as top German business school *</td>
<td>Internationally recognized faculty</td>
<td>Excellent student-faculty ratio</td>
<td>Outstanding network of business professionals and alumni from around the world</td>
<td>Career support for current students and alumni</td>
<td>Over 110 leading partner universities</td>
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<td>First German private business school to receive AACSB accreditation</td>
<td>Excellent ratings for quality of teaching</td>
<td>Mentoring by alumni</td>
<td>Guidance for next career level</td>
<td>Career path modeling through individual counseling</td>
<td>30 % international students from 5 continents</td>
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<td>Accredited in Germany by ACQUIN</td>
<td>Small classes, high-performance teamwork</td>
<td>24/7/365 access to campus, computer pool and library</td>
<td>Over 120 start-ups founded by HHL graduates</td>
<td>Branch mentoring supported by HHL alumni</td>
<td>Lecturers and business professionals from all over the world</td>
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* Financial Times has ranked HHL’s full-time M.Sc. Program as No. 1 in Germany and No. 11 worldwide. For the second time in a row, HHL was ranked No. 1 in the specialization entrepreneurship.

(Financial Times, Masters in Management Ranking 2012)
HHL Facts & Figures

**Established:**
1898

**Status:**
Private, state-approved institution with university status, able to grant doctoral and habilitation degrees

**Accreditation:**
AACSB, ACQUIN

**Students:**
Approx. 500 (30% international students)

**Alumni:**
Approx. 1,300 graduates

**Start-ups founded by HHL alumni:**
Over 120, more than 2,500 jobs created

**Partner universities:**
Over 110

**Departments:**

More information about HHL’s faculty: [www.hhl.de/faculty](http://www.hhl.de/faculty)
“HHL is an institution that shares some of my core values as a scholar. It builds the connection between academic scholarship, theoretical development, and real world practice. That is one of the hallmarks of a business school.”

Prof. Michael E. Porter, PhD
Bishop William Lawrence University Professor, Harvard Business School, Honorary Doctor of HHL
Master Program in Management — Full-Time

**Setting the course for management**

You have successfully completed the first step towards a management career: a Bachelor in Business Administration. Sharpen your profile now. Deepen your management know-how and enhance your leadership skills with a Master of Science (M.Sc.) degree. Set your sights on HHL and start out on the path to executive management positions. Benefit from academic excellence, outstanding learning conditions and let us help you open the door to new international career opportunities.

### A holistic education: more than just theory

HHL’s M.Sc. Program contains a broad spectrum of management-related topics that will enable you to develop strategies for a variety of problems that may arise in different fields of business.

You will find that our practice-oriented academic education is ideally suited to the challenges faced by global businesses. Furthermore, we are strongly focused on the individual needs of our students. Our graduates confirm the success of our concept with their achievements. The M.Sc. Program is based on the following:

**Leadership perspective**

Technical know-how and an excellent understanding of management concepts are only one side of the coin. The ability to apply, implement and communicate the know-how is the other side. HHL is dedicated to promoting leadership qualities and the development of soft skills. Courses in economics and leadership skills as well as practical experience enable students to understand, assess and lead complex decision-making processes and establish new values in management.

**Integrated management**

These days, more than ever, managers and executives must be able to think “outside of the box”, beyond their respective departments, companies and country borders. Individual performance is important, but teamwork determines real success. Various courses requiring and stimulating cooperation are mandatory for all HHL students. Communication and conflict management skills along with the ability to work effectively in a team are imperative for a top manager. In short, that is what HHL calls “integrated management” – a proven recipe for success.

**Combining theory and practice**

At HHL, preparing the theoretical background is just the starting point. A successful career in a leadership position requires theory testing experience: theory becomes tangible through case studies and field (consulting) projects. Back in the classroom, our experts share their knowledge and state-of-the-art research with the managers of tomorrow.

**International experience**

Broaden your horizon: the M.Sc. Program includes a compulsory term abroad at one of our over 110 partner universities. Our experience has shown that this not only deepens your knowledge and global perspective but also broadens your personal and professional network. International faculty and students bring the whole world to HHL’s classroom and give you the opportunity to experience global networking on campus.

**Individual attention**

Along with the theoretical and methodical framework, HHL offers you efficient and exemplary learning conditions. Small groups and close contact to committed professors guarantee a compact, motivating and effective learning environment.

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**Program Design**

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<td>Integrated Management</td>
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<td>Advanced Economics</td>
<td>Advanced General Management</td>
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HHL’s English-language M.Sc. Program is perfectly structured to meet your individual needs. Compulsory core modules provide you with the backbone of the program. Our elective courses allow you to compose the program according to your interests. You are able to choose four out of eight options for professional specialization. Build your business knowledge foundation from the following pillars: Accounting, Finance, Innovation Management & Entrepreneurship, Logistics & Supply Chain Management, Marketing Management, Strategy, Advanced Economics, and Advanced General Management. The world of business is at your fingertips – just waiting to be explored.

Additionally, a mandatory internship is included in the curriculum, a second one is optional. This allows you to gain experience in different companies or branches and therefore improve your career entry options. It is quite common that HHL students get a job offer after their internship.

The master thesis constitutes the culmination of the program, synthesizing the knowledge and experience gained in classes, the field project, and the term abroad. The task is to develop practical and applicable solutions to real-life problems in the framework of rigorous academic research. The entire program takes 24 months. However, the flexible structure allows you to finish your studies within even 21 months.
## Compulsory Core Modules

Five compulsory core fields are the foundation for your M.Sc. at HHL. Within these fields you will deepen your general management knowledge and understanding of business and economics. Furthermore, you will gain state-of-the-art leadership skills and practical experience.

### INTEGRATED MANAGEMENT

- **15 ECTS**
  - Finance
  - Managerial & International Financial Reporting
  - Marketing & Customer Relationship Management
  - Logistics
  - Business Strategy
  - Entrepreneurship

### ECONOMICS

- **10 ECTS**
  - International Macroeconomics
  - Research Methods
  - Microeconomics
  - Financial Economics

### LEADERSHIP SKILLS

- **10 ECTS**
  - Problem Solving & Communication
  - International Management Competencies
  - Negotiation
  - Leadership Experience

### ETHICS & GOVERNANCE

- **10 ECTS**
  - Microeconomics of Competitiveness
  - Business Ethics
  - Global Governance & Corporate Social Responsibility
  - Corporate Governance

### PRACTICAL EXPERIENCE

- **5 ECTS**
  - Field Project
  - Internship
  - Corporate Governance

## Elective Modules

The elective fields provide you with advanced management knowledge and skills. In order to meet your individual needs and interests, you can choose four out of eight elective fields:

### FINANCE

- **10 ECTS**
  - Corporate Finance
    - Advanced International Financial Reporting
  - Corporate Valuation
    - Marketing Strategy & Brand Management
  - Risk Management
    - Consolidated Financial Statements
  - Seminar in Finance
    - Financial Analysis

### ACCOUNTING

- **10 ECTS**
  - Advanced International Financial Reporting
  - Marketing Strategy & Brand Management
  - Risk Management
    - Consolidated Financial Statements
  - Seminar in Finance
    - Financial Analysis

### MARKETING MANAGEMENT

- **10 ECTS**
  - Consumer Behavior & Marketing Research
  - Business Process Management in the field of E-Logistics
  - Supply Chain Management
  - Seminar Intelligent Logistics & Supply Chain Management

### LOGISTICS & SUPPLY CHAIN MANAGEMENT

- **10 ECTS**
  - IT-based Logistics
  - Innovation Management
  - Social Entrepreneurship
  - Business Plan Development

### INNOVATION MANAGEMENT & ENTREPRENEURSHIP

- **10 ECTS**
  - Managing Growth Companies
  - Strategies for Growth
  - Management of Organizations
  - Strategy Research Seminar

### STRATEGY

- **10 ECTS**
  - Corporate Strategy
  - Markets, Information and Incentives
  - Enviromental and Resource Economics
  - Seminar in Economics

### ADVANCED ECONOMICS

- **10 ECTS**
  - Decision and Games
  - Courses of the remaining modules

### ADVANCED GENERAL MANAGEMENT

- **10 ECTS**
  - Study Abroad at one of HHL’s partner universities (15 ECTS)
Choose your global region

International competence is essential for a business leader. Global partnerships are therefore one of HHL’s key assets. We don’t have just one, two or three partner universities, we serve our small number of students with more than 110 partner universities. In order to keep abreast with current international, social and economic challenges, our students will spend one term abroad. The learning experience focuses on the methods of working and the way of life in foreign cultures. The courses taken abroad will be part of the student’s performance record and are given equal value considering the overall grades at HHL. Within the double degree option it is also possible to earn an additional degree at one of our partner universities.

COMMENT

“At HHL, I acquired just the right skills and knowledge for the career in Siemens Management Consulting I am pursuing now. The most outstanding feature of HHL’s M.Sc. Program is its perfect combination of theoretical knowledge and practical experience. Additionally, the integrated term abroad at the University of Chicago Booth School of Business I consider as a major building block of my education.”

Ramila Sufianova
M.Sc. alumna 2011, Siemens Management Consulting
WESTERN EUROPE

Belgium
- HEC, Liege
- Solvay Brussels School of Economics & Management, Brussels

Cyprus
- European University Cyprus, Nicosia

Denmark
- Aarhus Business School

Finland
- Aalto University School of Business
- Hanken School of Economics, Helsinki

France
- Burgundy School of Business, Dijon
- ESCP Europe
- ESC Grenoble
- ESC Montpellier
- Euromed Marseille
- ESC Toulouse
- ESCI Lille/Paris

Greece
- ALBA, Graduate Business School, Athens

Iceland
- Reykjavik University

Italy
- LIUC, Castellanza

Norway
- BI Norwegian Business School, Oslo

Portugal
- ISCTE, Lisbon

Spain
- Instituto de Empresa, Madrid
- Escuela de Administración de Empresas, Barcelona
- Universidad de Navarra
- Universidad Pontificia Comillas - ICADE, Madrid

Sweden
- Jönköping International Business School
- Linköping Business School
- Linnaeus University

Switzerland
- Montreux Business School

EASTERN EUROPE

Croatia
- Zagreb School of Economics and Management

Czech Republic
- University of Economics, Prague

Estonia
- Tallinn University of Technology

Georgia
- ISET - International School of Economics, Tbilisi

Lithuania
- ISM, University of Management and Economics, Kaunas/Vilnius

Poland
- Poznan University of Economics
- Cracow University of Economics
- Kozminski University, Warsaw
- Warsaw School of Economics

Russia
- MIRBIS Moscow
- University of Economics Moscow

Slovakia
- University of Economics Bratislava

Slovenia
- IEDC Bled School of Management
- University of Ljubljana

Turkey
- Koc University, Business School, Istanbul
- Bilkent University, Ankara
- Sabanci University, Istanbul

ASIA

Bangladesh
- American International University, Dhaka

P. R. China
- Peking University, Guanghua School of Management
- Hong Kong University
- Science and Technology
- Tongji University
- Sun Yat-Sen University, Guangzhou

India
- IMT Ghazisbad
- Indian Institute of Management, Ahmedabad
- Indian Institute of Management, Bangalore
- Indian Institute of Management, Calcutta
- Indian Institute of Management, Lucknow
- Management Development Institute, Gurgaon
- NMIMS, School of Business Management, Mumbai

Indonesia
- Universitas Surabaya
- European Overseas Campus (Bali, Jimbaran)

Japan
- Nanzan University, Nagoya
- Nagoya University of Commerce and Business, Nagoya

Korea (South)
- KDI School of Public Policy and Management, Seoul
- Sogang Business School, Seoul

Malaysia
- Higher Education Learning Institute, Kuala Lumpur

Singapore
- Nanyang Business School

Taiwan
- National Chengchi University, Taipei
- National Taiwan University, College of Management, Taipei

Thailand
- Asian Institute of Technology, Pathumthani
- Sasin Graduate Institute of Business Administration, Bangkok

NORTH AMERICA

Canada
- University of Victoria,
- Peter B. Gustavson School of Business

Concordia University, John Molson School of Business, Montreal

United States
- University of Florida, Warrington College of Business, Gainesville
- Emory University, Robert C. Goizueta Business School, Atlanta
- The University of Chicago, Booth School of Business
- Kansas State University, College of Business Administration, Manhattan
- Tulane University, A.B. Freeman School of Business, New Orleans
- The Tuck School at Dartmouth College, Hanover
- New York City University, Baruch College
- University of Louisville, College of Business, Louisville
- University of North Texas, College of Business, Denton

LATIN AMERICA

Argentina
- Universidad Nacional del Centro de Buenos Aires

Brazil
- IBMEC, Rio de Janeiro and Minas Gerais

Chile
- Universidad de Chile, Santiago
- Universidad de Talca
- Universidad de Desarrollo, Santiago

Colombia
- Universidad EAFIT, Medellin

Costa Rica
- INCAE, Alajuela

Ecuador
- Universidad del Pacifico

Mexico
- Instituto Tecnologico Autonomo de Mexico (ITAM), Mexico City
- Instituto Tecnologico y de Estudios Superiores de Monterrey (ITESM), Mexico City

Peru
- UPEL, Lima
- Universidad del Pacifico, Lima
- Universidad San Ignacio de Loyola, Lima

Uruguay
- Universidad Catolica, Montevideo
- Universidad ORT, Montevideo

AFRICA

South Africa
- University of Stellenbosch Business School, Bellville

OCEANIA

Australia
- University of Adelaide
- Queensland University of Technology, Brisbane

New Zealand
- University of Waikato
- Victoria University of Wellington
CAREER SERVICES

High-powered recruiting leads to excellent careers

HHL is recognized by multinational recruiters and companies as a source of future leaders and individuals with proven academic excellence and strong leadership potential. Our career service actively assists you with a well-designed mix of activities. Our team will work with you on self-assessment, career path modeling, mentoring and coaching in order to help you identify your personal priorities and your future career path. Leading companies from all industries identify HHL as target university for their recruiting activities (including BASEF, Bertelsmann, Booz & Company, Commerzbank, Credit Suisse, Deutsche Bank, Henkel, Leonardo & Co., McKinsey & Company, Roland Berger Strategy Consultants). We regularly host company presentations, on-campus recruiting events, and workshops. Moreover, HHL’s Career Service circulates a Résumé Book presenting our students’ achievements to more than 700 international firms. In addition, our career service provides students with individual career coaching.

Leading international companies regularly recruit HHL graduates – both for internships and permanent positions. The majority of the students have several employment offers by the time they complete their studies and have already signed a contract before graduation. Their starting salaries are among the highest for business graduates in Germany.

You know what you want – a rewarding and challenging career with promotion potential. At HHL we know how to help you to achieve that goal by bringing important business contacts and career advancement opportunities directly to you.

Comment

“Roland Berger regularly and successfully recruits HHL graduates. Not without reason: HHL is among the leading business schools in Germany. It is impressive that HHL was able to build this reputation within a remarkably short time, since its refoundation in 1992.”

Prof. Dr. Burkhard Schwenker
Chairman of the Supervisory Board, Roland Berger Strategy Consultants
ALUMNI AND NETWORK

Build your high-performance network at HHL

At HHL, we offer more than a degree from one of the best business schools in Europe. We work hard to foster a strong network of contacts and sustainable friendships. Your personal experiences with classmates and professors will last a lifetime. Beyond the campus there is a “worldwide web” of dedicated and helpful alumni and sponsors. Once you have completed your studies at HHL, our Alumni Association becomes your second family. Our alumni are HHL’s ambassadors worldwide representing dozens of countries and a variety of high-value industries. They hold executive managerial positions and donate both their personal involvement and financial support. Below are a few examples of companies and positions where you will find HHL alumni:

Leading positions in international companies

- **PUMA**: CEO
- **Infineon**: Director M&A
- **McKinsey & Company**: Partner
- **Goldman Sachs**: Vice President
- **Bosch**: Director Strategic Marketing
- **MERCK**: Area Manager Europe
- **Procter & Gamble**: Head of Finance
- **ThyssenKrupp**: Senior Manager Corp. Strategy
- **Tom Tailor**: Member of the Board
- **ASTON MARTIN**: General Manager
- **EnBW**: Manager Corporate Strategy
- **Global Brand Manager**: Project Director

Entrepreneurs

Furthermore, HHL counts among its alumni some of the most dynamic German entrepreneurs, who have founded more than 120 companies and created over 2,500 jobs in the past years. The present and future members of our Alumni Association are poised to continue that tradition of achievement in the years ahead.

- **Fashionette**: Online boutique for luxury bags
- **mysportbrands**: Online store for sport clothing
- **Price comparison platform**: Price comparison platform
- **Production of biomass-based renewable energy**: Production of biomass-based renewable energy
- **Platform for family services**: Platform for family services
- **Mister Spex**: Online optician
- **Mesh**: Health platform
- **IT Consultancy**: IT Consultancy
STUDENT INITIATIVES

The HHL spirit

The diversity and quality of the HHL community create a stimulating atmosphere. From sports to culture, HHL students are engaged in a wide range of activities. Have fun and use the opportunity to make lifelong friends from around the world as well as valuable future business contacts.

COMMENT

“Thanks to the outstanding dedication of my team and the HHL community we were able to make the HHL Energy Conference 2012, the biggest student organized energy conference and case competition in Germany, an extremely successful event. Working together with highly motivated and capable students to set up a noteworthy and memorable event with national reach was an immeasurable experience for me.”

Axel Scheurer
HHL M.Sc. student,
Chairman of the HHL Energy Club

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<td>The Negotiation Challenge</td>
<td>European Ivy League</td>
<td>Business Students without Borders</td>
<td>FAUST – Circle of Friends of International Students</td>
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<tr>
<td>TNC, the first international negotiation competition in Europe, is a joint project led by students from HHL and Harvard Law School. It is about testing communication skills and mental acuity in a “real world” negotiation competition.</td>
<td>European Ivy League is an HHL-based sports tournament. National and international students from Europe’s top business schools as well as alumni and corporate teams gather for three exciting days of soccer and networking.</td>
<td>The goal of this initiative is to establish an organization which enables business students to conduct philanthropic projects in developing countries. It provides a valuable opportunity to work for a charitable cause and integrate classroom learning into practice.</td>
<td>FAUST’s aim is to facilitate the integration of international students into the HHL community, and to familiarize German students with foreign cultures.</td>
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<tr>
<td>Accelerate at HHL</td>
<td>Students Golf Trophy</td>
<td>Energy Club</td>
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<td>This initiative aims to promote entrepreneurial thinking. The focus is on developing students’ skills so they get off to a flying start with their own business, as well as organizing field trips to start-ups and investors throughout Germany.</td>
<td>HHL Students Golf Trophy is the perfect connection between recreation and networking. First-time players are always welcome, too. A professional golf trainer shows student golfers (some of) the tricks of the game.</td>
<td>HHL Energy Club aims to establish cooperations between companies from the energy and related sectors and academics doing research in this field. It thus conducts fruitful discussions about the future of energy.</td>
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</table>
Leipzig enjoys a long and remarkable history as a city of merchants and scholars. Today, the city of the Peaceful Revolution of 1989 has taken on a key role in Europe. It is a vibrant cosmopolitan city with attractions and opportunities waiting to be explored. The New York Times ranked the city among the top 10 of “The 31 Places to Go in 2010”. Indeed, Leipzig is developing at breakneck speed into a metropolis with excellent potential. The “Leipzig fever” is spreading – and has already caught big names like Amazon, DHL, BMW and Porsche.

A wealth of leisure activities tempts you everywhere you go, both in and around Leipzig. Whether jogging or cycling along the canals, rowing on the river Elster, relaxing at the beaches of so-called New Lakeland, horseback riding in the Auernwald forest – you will quickly find a welcome break from studying.

In the evening, bustling night life, bars and clubs from very traditional to avant-garde are open all night long. If you are looking for cultural inspiration, you cannot go wrong visiting the Leipzig Opera, the world-famous Gewandhaus Orchestra or one of the numerous theaters, cabarets and smaller stages.

Richard Wagner, Johann Sebastian Bach and also Johann Wolfgang von Goethe lived in Leipzig. Have you heard of Neo Rauch? He is the father of the New Leipzig School of artists, a scene with a significant impact on contemporary artworld. Regardless of your personal interests and favorites, you will find what you are looking for in Leipzig.

You can choose from:
- over 1400 bars, cafés and restaurants
- more than 60 museums, galleries and exhibitions
- a total of 35 theaters, stages and concert halls.

Leipzig is home to 40,000 students and offers a high-quality lifestyle with plenty of reasonably priced housing options. It is an open-minded and friendly city where international students and guests feel at home. The HHL Campus is located only a few hundred meters away from the city center. Nestled on the green banks of the river Elster, the HHL buildings are surrounded by attractive parkland and the extensive sports facilities of the nearby Leipzig University.
FINANCING

“An investment in education pays the best dividends.”  
Benjamin Franklin (1706-1790)

Tuition fees: A worthwhile investment

The tuition fees for the M.Sc. Program at HHL amount to 25,000 €. We believe and have the proven record that your HHL degree will provide you with exceptional career opportunities that make your financial investment well worthwhile. However, we are aware of your financial situation as a young graduate and support you in financing your studies.

Sparkasse Leipzig is the official financial cooperation partner for HHL students. Once admitted to HHL, you can apply for a student loan without presenting additional securities. The flexible loan covers the tuition fee as well as living costs up to EUR 30,000 with the repayment starting 12 months after graduation at the latest.

In addition to this loan opportunity, HHL offers various scholarships for outstanding candidates. For more information please visit www.hhl.de/scholarships.

Information for foreign students

For international students we recommend to first check out the DAAD scholarship database (www.daad.de).

HHL is the only German school which has been accepted by the US Department of Education to participate in Title IV programs of the Higher Education Act. US applicants should refer to HHL’s Federal School Code G38183 on the FAFSA website www.fafsa.ed.gov.

Foreign students are also welcome to apply for HHL’s scholarships.

COMMENT

“My decision to study at HHL has paid off since the very first day. I financed the tuition fees, which I always regarded as an investment in my career opportunities, with a student loan from the Sparkasse Leipzig. My employment at The Boston Consulting Group (BCG), enabled me to pay back the loan within just two years.”

Dirk Graber
HHL alumnus,
Founder Mister Spex GmbH

Note!

For German tax payers, the tuition fees are tax deductible as anticipated professional expenses. Please consult your tax advisor.
APPLICATION AND ADMISSION PROCESS

Become a member of HHL!
Join our next M.Sc. class!

To become a member of our next M.Sc. class you need to take the first step now. Apply for HHL’s top ranked M.Sc. program and set the course for your future as an international business leader by becoming a true HHLer.

**Application documents:**
- Certified copy of Bachelor degree or current transcript of records
- Curriculum vitae
- Certified copy of High School degree
- Certification of no less than 3 months relevant practical experience *
- GMAT *
- Proof of above-average English skills (TOEFL) *
- Motivation letter (maximum one page)
- Proof of second foreign language *

Please upload all documents on our application platform: [http://study.hhl.de](http://study.hhl.de).

**Application deadlines:**
Intake March: January 15
Intake September: June 20
The application deadline for non-EU applicants is on November 15/May 30 due to visa requirements.

**Admission process:**
After you have submitted your online application, and given that your application meets our requirements, you will be invited to the Admission Test Day at HHL. Several Admission Days are offered throughout the year. You will find the current schedule at [www.hhl.de/master-of-science](http://www.hhl.de/master-of-science)

For applicants from abroad we offer telephone interviews as equivalent to the Admission Test Day.

* It is also possible to hand in these documents after the application deadline.
We are here for you

The decision for a master program should be well considered. We encourage you to visit us at HHL, to meet with us, our current students, alumni and faculty. We offer several opportunities to learn more about HHL:

- Personal consultations
- Information days
- GMAT seminars
- Open lectures

If you have further questions, please give us a call or visit us online!

Directions to HHL

By plane: via Airport Leipzig-Halle (LEJ)
By train: your destination is Leipzig Hauptbahnhof
By car: via highway A9 or A14

For detailed directions please visit www.hhl.de/directions.
OVERVIEW

over 120
start-ups founded by HHL alumni

100%
employment rate 2 months after graduation

62,500
Euro average starting salary

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