Master of Business Administration in General Management

MBA full-time
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HHL is Germany’s longest standing business school and one of the country’s leading management institutions. Our MBA program focuses on you, offering close student-faculty interaction, in-depth business and academic experiences with an interdisciplinary perspective in an international environment.

HHL exposes you to the latest management trends, as well as key companies and industry leaders. You can expect a program which is focused on the practical aspects of professional business management and at the same time based on the latest results of management research. HHL’s holistic approach will not only provide you with a solid theoretical foundation and skills in business administration, but most importantly it will help you to develop those key qualifications which are essential for a successful management career in a global environment: judgement, the ability to reason critically and make responsible decisions, to work and communicate effectively in international teams, as well as creativity, sensitivity, initiative and stamina.

HHL is growing in stature and recognition – and it is people like you who will enhance our reputation as you launch your own successful career through your MBA studies at HHL.

Explore the world of HHL!

Professor Dr. Andreas Pinkwart
Dean
COMMENT

“Our full-time MBA Program offers an innovative stakeholder approach and is taught in a cross-functional manner. This ensures a learning environment that combines state-of-the-art courses with practical experience to prepare you best for your leadership challenges ahead.”

Professor Dr. Bernhard Schwetzler
Academic Director of the MBA Programs, Chair of Financial Management
PROGRAM DESIGN

A curriculum that fits your needs

HHL’s innovative and award-winning MBA Program is designed to prepare effective and responsible business leaders for the challenges of the 21st century. The program offers international experiences and applies an integrated approach to focus on developing your leadership talents and management skills.

Focus on leadership and global experience

In a global environment, leadership is the most important tool for managing a company and is not something you can learn solely from textbooks. HHL’s MBA Program is ambitious: the curriculum and the interdisciplinary management approach strive to help you develop your individual leadership skills. Through unique courses pioneered by HHL such as “Social Networking” and “Applied Corporate Finance”, HHL’s students are brought into close contact with high-profile guest speakers and leaders, encouraging strong input with practical application.

An MBA put together by you

Our program is perfectly structured to meet your individual needs and interests. It is custom-made to suit your circumstances and needs. The duration of the program is flexible and takes 12 to 18 months to complete. In addition to the MBA courses, international students can benefit from our German courses ranging from beginners to advanced and business level.

Optional Terms 5 and 6

The last two terms of your study are meant to serve your individual aspirations. You have a choice of 4 options, depending on your preferred career direction and personal interests. It can be a stay abroad at one of our partner universities around the world, an individual project or an internship at a German or international company – the choice is yours. As the last step towards your MBA degree, you are expected to write an obligatory master thesis.

Below you will find the overview of the MBA course structure divided into terms (for the fast-track option please check our webpage or contact us).

**COMMENT**

“HHL is an institution that shares some of my core values as a scholar. It builds the connection between academic scholarship, theoretical development, and real world practice. That is one of the hallmarks of a business school.”

Prof. Michael E. Porter, PhD
Honorary Doctor of HHL
Bishop William Lawrence University Professor, Harvard Business School, USA
Your program content at a glance

HHL’s full-time MBA Program is AACSB and ACQUIN accredited. It encompasses 120 ECTS*.

**Core Modules (54 ECTS)**

The compulsory core modules introduce you to basic management concepts and functions. They ensure the development of skills needed to integrate multi-disciplinary perspectives when dealing with business issues.

**Elective modules (48 ECTS)**

Our elective modules provide you with advanced management knowledge and skills and are designed in an interdisciplinary manner with a focus on fundamental management tasks. In total, we offer a choice of seven modules, from which you select four, based on your individual interests.

**Master Thesis (18 ECTS)**

You will write a scholarly paper incorporating theory and practice. The topic should be based on both your personal management experience and the knowledge received at HHL.

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* European Credit Transfer and Accumulation System
Within the elective module “Managing Projects” you have the chance to take on the role of a company consultant and apply the concepts you have learned to actual business practice. By working on a field (consulting) project, you will gain insights into high-performing companies and help them solve critical business issues. HHL offers you a variety of challenging projects, with multinational companies as well as start-ups and local companies, e.g.

**Field projects**

Within the elective module “Managing Projects” you have the chance to take on the role of a company consultant and apply the concepts you have learned to actual business practice. By working on a field (consulting) project, you will gain insights into high-performing companies and help them solve critical business issues. HHL offers you a variety of challenging projects, with multinational companies as well as start-ups and local companies, e.g.

- **Global demographic shifts**
- **Development of a marketing concept**
- **Brand management within digital media**
- **Sustainability Index for Towns**
- **Opportunities in an early stage growth market – market analysis and recommendations**
- **Development of a new portfolio and marketing concept for the Do-it-Yourself market**
The world in your classroom

Globalization starts in the classroom. The class bonds together by sharing experiences and interacting in a dynamic learning environment: a melting pot of cultural, academic and professional backgrounds.

Our international student body

The variety of students in our MBA program provides you with an understanding of your future workplace: the globe. Your classmates will come from all over the world. They will have earned academic degrees and gained practical experience in very diverse fields, such as architecture, communication, education, engineering, geography, history, IT, law, linguistics, medicine, music or psychology.

The MBA faculty – world-class business and teaching experience

HHL’s MBA faculty is a carefully selected combination of full-time resident professors and international guest professors from top universities who bring a wealth of international experience to the classroom. They have taught at MIT, Stanford, the University of Chicago and other prestigious universities. They are at the forefront in their respective fields and enhance our reputation as a leading business school. In order to bring together the academic element with the state-of-the-art business experience, several courses are taught by business professionals with an outstanding track record of expertise in their subjects.

COMMENTS

“I have chosen HHL because of its straight focus on entrepreneurship and a very good reputation. It is accredited by AACSB and ACQUIN which shows that HHL provides high caliber education. Moreover the full-time MBA classes are very diverse. My class is a mixture of 14 different nations! This is a great experience and also highly increases my sense of cultural distinctions. These experiences will help me a lot in my future career.”

Jana Walther, Germany
MBA class of 2013
INTERNATIONAL PARTNERS

Top partner universities

International competence is essential for success as a business leader. Global partnerships are one of HHL’s key assets. We serve our student body with more than 110 partner universities across all continents. The opportunity to earn a double degree, i.e. an MBA degree from HHL and the partner university, is just one option.

COMMENT

“HHL offered me the possibility to study at INCAE in Alajuela, Costa Rica, the leading Latin American business school. Besides enriching my academic knowledge, I got to know people who are willing to work hard and develop fast, students who want to change the world and friends who inspired me with different viewpoints. It was a term abroad that completed my excellent education at HHL.”

Kristin Domintean, Germany
MBA alumna 2005, International Brand Manager, Triumph International AG, Germany
WESTERN EUROPE

Belgium
HEC, Liege
Solvay Brussels School of Economics & Management, Brussels

Cyprus
European University Cyprus, Nicosia

Denmark
Aarhus Business School

Finland
Aalto University School of Business
Hanken School of Economics, Helsinki
University of Vaasa

France
Burgundy School of Business, Dijon
ESCP Europe
ESC Grenoble
ESC Montpellier
Euromed Marseille
ESC Toulouse
ESCI Marne la Vallée
Audencia Nantes School of Management
University of Strasbourg
Institut Supérieur du Commerce, Paris
Reims Management School
ICN Business School, Nancy
INSEEC Paris and Bordeaux
IESEG Lille/Paris

Greece
ALBA, Graduate Business School, Athens

Iceland
Reykjavik University

Italy
LIUC, Castellanza

Norway
BI Norwegian Business School, Oslo

Portugal
ISCTE, Lisbon

Spain
Instituto de Empresa, Madrid
Escuela de Alta de Administración, Barcelona
Universidad de Navarra
Universidad Pontificia Comillas - ICADE, Madrid
Universidad Internacional de Catalunya, Barcelona

Sweden
Jönköping International Business School
Linköping Business School
Linnaeus University

Switzerland
Montreux Business School

EASTERN EUROPE

Croatia
Zagreb School of Economics and Management

Czech Republic
University of Economics, Prague

Estonia
Tallinn University of Technology

Georgia
Caucasus School of Business

Latvia
Riga International School of Economics

Lithuania
ISM, University of Management and Economics, Kaunas/Vilnius

Poland
Poznan University of Economics
Cracow University of Economics
Kozminski University, Warsaw
Warsaw School of Economics

Russia
MIRBIS Moscow
University of Economics Moscow

Slovakia
University of Economics Bratislava

Slovenia
IEGEC Eibd School of Management
University of Ljubljana

Turkey
Koc University, Business School, Istanbul
Bilkent University, Ankara
Sabanci University, Istanbul

ASIA

P. R. China
Peking University, Guanghua School of Management
Peking University, HSBC Business School, Shenzhen
Hong Kong University of Science and Technology
Tongji University
Sun Yat-Sen University, Guangzhou
Lanzhou University

India
IMT Ghaziabad
Indian Institute of Management, Ahmedabad
Indian Institute of Management, Bangalore
Indian Institute of Management, Calcutta
Indian Institute of Management, Calcutta
Indian Institute of Management, Lucknow
Indian Institute of Management, Ranchi
Management Development Institute, Gurgaon
NMIMS, School of Business Management, Mumbai

Indonesia
Universitas Surabaya

Japan
Nagoya University, Nagoya
Nagoya University of Commerce and Business, Nagoya

Korea (South)
KDI School of Public Policy and Management, Seoul
Sogang Business School, Seoul

Malaysia
Higher Education Learning Institute, Kuala Lumpur

Singapore
Nanyang Business School

Taiwan
National Chengchi University, Taipei
National Taiwan University, College of Management, Taipei
Feng Chia University, Taichung

Thailand
Asian Institute of Technology, Pathumthani
Sasin Graduate Institute of Business Administration, Bangkok

Vietnam
CFVG Centre Franco-Vietnamiens de formation à la Gestion, Hanoi and HCMC

NORTH AMERICA

Canada
University of Victoria,
Peter B. Gustavson School of Business
Concordia University, John Molson School of Business, Montreal

United States
University of Florida, Warrington College of Business, Gainesville
Emory University, Robert W. Smith School of Business, Atlanta
The University of Chicago, Booth School of Business
Kansas State University, College of Business Administration, Manhattan
Tulane University, A.B. Freeman School of Business, New Orleans
The Tuck School at Dartmouth College, Hanover
New York City University, Baruch College
University of Louisville, College of Business, Louisville
University of North Texas, College of Business, Denton

LATIN AMERICA

Argentina
Universidad Nacional del Centro de Buenos Aires

Brazil
IBMEC, Rio de Janeiro and Minas Gerais

Chile
Universidad de Chile, Santiago
Universidad de Talca
Universidad de Desarrollo, Santiago

Colombia
Universidad EAPIT, Medellín

Costa Rica
INCAE, Alajuela

Ecuador
Universidad del Pacifico

Mexico
Instituto Tecnológico Autonomo de Mexico (ITAM), Mexico City
Instituto Tecnológico de Estudios Superiores de Monterrey (ITESM), Mexico City

Peru
IESAN, Lima
Universidad del Pacifico, Lima
Universidad San Ignacio de Loyola, Lima

Uruguay
Universidad Catolica, Montevideo
Universidad ORT, Montevideo

AFRICA

South Africa
University of Stellenbosch Business School, Bellville

OCEANIA

Australia
University of Adelaide
Queensland University of Technology, Brisbane

New Zealand
University of Waikato
Victoria University of Wellington
Focus on the student

At HHL, we focus on you. You won’t be just a face in the crowd – you will be involved in shaping student life every day. Furthermore, small classes as well as committed professors and staff guarantee individual attention. Outside the classroom, a unique network of dedicated alumni awaits you. So come and take advantage of the opportunities on offer and make the most of them.

Individual career service

HHL’s Career Service provides an individual service for you. We will work with you on self-assessment, career path modeling, application preparation, and mock interviews – all designed to aid your personal and professional development.

Company presentations, on-campus recruitment visits and workshops conducted by leading companies take place regularly at HHL. In the second half of your MBA studies we publish and distribute a résumé book that highlights your achievements (to more than 600 German and international firms).

International firms regularly enlist HHL graduates – for both internships and permanent positions. The majority of our students receive multiple offers by the time they complete their studies.

HHL has a record of placing graduates with prominent firms including Accenture, BASF, Bertelsmann, Daimler, Deutsche Bank, Henkel, Johnson & Johnson, KPMG, OC&C Strategy Consultants, Roland Berger Strategy Consultants, RWE, Siemens, Triumph, ZS Associates and many German medium-sized companies.

Full-time MBA placement (MBA class of 2011)

83,800
Euro average starting salary

34%
salary increase post-MBA

95%
employment rate 3 months after graduation

“...I worked in academia before coming to HHL and knew that I needed management skills and business know-how to reach my next career goals. Choosing HHL’s excellent academic competence as well as the support by the experienced Career Service was the most logical decision to me.”

Daniel Wagner, Germany
MBA class of 2013
ALUMNI AND NETWORK

HHL success stories

At HHL, we offer more than just a degree from one of the best business schools in Europe. We work hard to foster a strong network of contacts and sustainable friendships. Beyond the campus, there is a “worldwide web” of over 1,500 dedicated alumni and sponsors, working in and representing dozens of countries, and a variety of high-value industries. They hold executive managerial positions and donate their personal time and expertise, as well as financial support to further strengthen HHL and its mission.

“Having worked in commercial real estate in the US for most of my career, I was looking for options to move into a new field while continuing to live in Europe. Through connections that were established due to HHL’s strong Entrepreneurship program, and the alumni network, I am now working at trivago GmbH, a leading international travel platform.”

Jonathan Eichelberger, USA
MBA class 2011, Strategy and Business Development, Trivago GmbH, Germany

“The full-time MBA at HHL was a very special experience for me. The challenging academic and international business environment, experienced faculty members and classmates from all over the world made the program truly unique. Thanks to the structure of small classes, one of the most important characteristics of the program, participants learn both from professors as well as their classmates.”

Onur Köksal, Turkey
MBA class of 2003, CFO, Atasun Optical, Turkey

“The MBA helped me to enhance knowledge and skills in standard business disciplines in addition to experiencing fields that were completely new to me. I particularly enjoyed entrepreneurial disciplines, not only in theory but also by testing the practical worth of new ideas we developed. The combination of this high class academic program, the international experience and the practical knowledge I had before the studies are the foundation of my professional development.”

Denis Ranke, Germany
MBA class of 2011, Head of Financial Planning & Analysis, Marketplaces Germany, eBay GmbH, Germany
“My study in the MBA program at HHL has helped me gain solid business fundamentals together with excellent communication skills. This enabled me to try out various opportunities and eventually transition my career into business. Today these skills have empowered me to make an impactful contribution to my job at Intel.”

Sunil Sheriker, India
MBA class of 2010, Manager – Strategy & Business Intelligence Intel, Germany

“The HR Department from REHAU read my profile in the HHL’s yearbook and invited me for an interview. I used the knowledge I received from my MBA classes to make a presentation on a proposed marketing strategy for the company. Two weeks after that presentation I received the call telling me that I got the job.”

Paul Martinez, Columbia
MBA class of 2010, Strategic Marketing Manager, Rehau AG+Co, Germany
The HHL spirit – our student initiatives

The diversity and quality of the HHL community create a stimulating atmosphere. From sports to culture, HHL students are engaged in a wide range of enriching activities. Use this opportunity to establish lifelong friendships with people from all around the world as well as to form invaluable future business contacts.

<table>
<thead>
<tr>
<th>BUSINESS</th>
<th>SPORT</th>
<th>SOCIETY</th>
<th>CULTURE</th>
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<tr>
<td>The Negotiation Challenge</td>
<td>European Ivy League</td>
<td>Business Students without Borders</td>
<td>FAUST – Circle of Friends of International Students</td>
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<td>TNC, the first international negotiation competition in Europe, is a joint project led by students from HHL and Harvard Law School. It is about testing communication skills and mental acuity in a “real world” negotiation competition.</td>
<td>European Ivy League is an HHL-based sports tournament. German and international students from Europe’s top business schools as well as alumni and corporate teams gather for three exciting days of soccer and networking.</td>
<td>The goal of this initiative is to establish an organization which enables business students to conduct philanthropic projects in developing countries. It provides a valuable opportunity to work for a charitable cause and integrate classroom learning into practice.</td>
<td>FAUST’ s aim is to facilitate the integration of international students into the HHL community, and to familiarize German students with foreign cultures.</td>
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<tr>
<td>Accelerate@HHL</td>
<td>Students Golf Trophy</td>
<td>Energy Club</td>
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<tr>
<td>This initiative aims to promote entrepreneurial thinking. The focus is on developing students’ skills so they get off to a flying start with their own business, as well as organizing field trips to start-ups and investors throughout Germany. Please see more about our entrepreneurial activities on the next page.</td>
<td>HHL Students Golf Trophy is the perfect connection between recreation and networking. First-time players are always welcome, too. A professional golf trainer shows student golfers (some of) the tricks of the game.</td>
<td>HHL Energy Club aims to establish cooperations between companies from the energy and related sectors and academics doing research in this field. It thus conducts fruitful discussions about the future of energy.</td>
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Start your own business with an MBA from HHL

HHL, Germany’s first address for managerial education, has become a successful incubator for company start-ups as more than 130 companies were established by HHL. Many of them have won special awards and recognitions, as for example the energy start-up Suncoal Industries as well as the Leipzig-based companies Spreadshirt and billigflieger.de. In the last years, more than 2500 jobs were created, 1100 just in the greater Leipzig area, due to the entrepreneurial engagement of the HHL founders.

Supporting future entrepreneurs at HHL

We try to ignite the entrepreneurial spirit of our students by a combination of theory, practice and discussions with successful entrepreneurs. In addition to Entrepreneurship as an elective module in the program’s curriculum, you will benefit from a close cooperation of various HHL faculties working on joint initiatives to support your interest of founding your own business.

The Entrepreneurship course will help you understand the essential tools in company establishment, such as carrying out a successful market analysis, building organizational structures or preparing venture capital contracts. It will equip you with the tools necessary to create sensitivity for detecting new business ideas, evaluate opportunities and build your own company. The module culminates in the capstone course “Business Plan Development”, where you will present your results in front of a jury of investors and practitioners.

Networking with entrepreneurs

To develop entrepreneurial thinking of the future company founders, it is important to set up a network between students and successful entrepreneurs in addition to the academic courses. We regularly invite entrepreneurs as well as investors and other key players of the start-up scene to share their experiences with our students. Additionally, the student initiative Accelerate regularly organizes visits to start-up companies. The direct contact as well as the exchange of ideas with entrepreneurs often encourages our students to consider starting a company themselves and start developing their business plans during the studies already. Here are just a few examples of these efforts.

“I had a non-business background before coming to HHL, but already knew that I wanted to start my own business. HHL enabled me to gain the necessary management know-how, introduced me to a lively entrepreneurial network and played a decisive role in the success of my company.”

Daniel Gollmann, Germany
MBA class of 2004, Founder, Gollmann Kommissioniersysteme, Germany

over 130 companies founded by HHL alumni
over 2,500 jobs created
over 95% of the HHL start-ups succeeded on the market and received awards

For the second time in a row, HHL has been ranked No.1 in Entrepreneurship in the Financial Times Master in Management ranking. (2011 and 2012)
APPLICATION AND ADMISSION PROCESS

Join our next MBA class!

Admission to HHL’s MBA program is highly competitive. We consciously select a diverse student body, one that reflects a variety of backgrounds, cultures, and nationalities, and covers a wide range of personal interests and professional ambitions. Enrollment takes place once a year with studies beginning in September. We invite you to apply and set the course for your future as an international business professional by becoming a true “HHLer”.

Please provide the following application documents by uploading them onto our online application platform: study.hhl.de

- Certified transcripts of grades, degrees and diploma
- Curriculum Vitae
- Letter of motivation (1 page in English)
- Certified GMAT score
- Proof of English proficiency (e.g. TOEFL, IELTS)
- Proof of work experience
- Two letters of recommendation

A template for the recommendation letter is available on our website.

www.hhl.de/mba-admission

We operate on a rolling admission process. Once you have submitted your application, a member of the Admissions Committee will inform you if you have been selected for an interview, either via Skype or – if you are in Germany – at HHL. Once the committee has arrived at its final decision, you will be informed immediately.

Further information on the admission process can be found at:

www.hhl.de/mba-admission-process

Application deadline

for residents of the European Union (EU), Australia, Israel, Japan, Canada, New Zealand, Switzerland and the USA: June 30

for residents of all other countries: May 30
FINANCING

Tuition and financing options

The current tuition fee for the complete full-time MBA Program is 27,000 Euro. The fee includes all educational services including course material. Transportation, accommodation and insurances are not included.

Our track record shows that the MBA degree from HHL will provide you with exceptional career opportunities that will make your financial investment well worthwhile.

**Scholarships**

We offer multiple financial aid possibilities to support excellent students on their way to an MBA (e.g. Future Entrepreneur Scholarship, Young Leader Scholarship and the Women in Business Scholarship). [www.hhl.de/scholarships](http://www.hhl.de/scholarships)

**Student Loan**

Once admitted to HHL, you can apply for a student loan offered by Sparkasse Leipzig without presenting additional securities.* The flexible loan covers the tuition fee and the living costs up to EUR 30,000 with the repayment starting 12 months after graduation. For further education funds and student loans please have a look at our website. [www.hhl.de/financing](http://www.hhl.de/financing)

Students from the US can apply for scholarships and loans available through the US government. HHL is the only German business school listed in the Federal Stafford Loan Program.

Educational Assistance Department of VA (Veterans Affairs): [www.gibill.va.gov](http://www.gibill.va.gov)

Federal Student Aid FAFSA: [www.fafsa.ed.gov](http://www.fafsa.ed.gov)

When applying for the MBA Program please make sure you submit a separate application for a scholarship. The list of required documents for all HHL scholarships is available on our scholarship website. [www.hhl.de/scholarships](http://www.hhl.de/scholarships)

For more information please contact us directly.

* only EU citizens

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**COMMENT**

“With the HHL scholarship I was able to enroll to an MBA program renowned for its outstanding management courses and entrepreneurial drive. Here at HHL with every new class, every new event and every new person I meet, I receive evidence that I made the right decision.”

Pavel Neginsky, Belarus
MBA class of 2013

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**Your contact at HHL**

Margarita Setska
Student Recruitment Manager MBA
T +49 341 98 51-889
margarita.setska@hhl.de

[www.hhl.de/mba](http://www.hhl.de/mba)
LEIPZIG

Living in Leipzig

Leipzig enjoys a long and remarkable history as a city of merchants and scholars. Today, the city of the Peaceful Revolution of 1989 has taken on a key role in Europe.

It is a vibrant cosmopolitan city with attractions and opportunities waiting to be explored. The New York Times ranked the city among the top 10 of “The 31 Places to Go in 2010”. Indeed, Leipzig is developing at breakneck speed into a metropolis with excellent potential. The “Leipzig fever” is spreading – and has already caught big names like Amazon, DHL, BMW and Porsche.

A wealth of leisure activities tempts you everywhere you go, both in and around Leipzig. Whether jogging or cycling along the canals, rowing on the river Elster, relaxing at the beaches of so-called New Lakeland, horseback riding in the Auenwald forest – you will quickly find a welcome break from studying.

In the evening, bustling night life, bars and clubs from very traditional to avant-garde are open all night long. If you are looking for cultural inspiration, you cannot go wrong visiting the Leipzig Opera, the world-famous Gewandhaus Orchestra or one of the numerous theaters, cabarets and smaller stages.

Richard Wagner, Johann Sebastian Bach and also Johann Wolfgang von Goethe lived in Leipzig. Have you heard of Neo Rauch? He is the father of the New Leipzig School of artists, a scene with a significant impact on contemporary artworld. Regardless of your personal interests and favorites, you will find what you are looking for in Leipzig.

You can choose from:

- over 900 bars, cafés and restaurants
- more than 67 museums, galleries and exhibitions
- a total of 35 theaters, stages, concert halls

Leipzig is home to 40,000 students. It is an open-minded and friendly city where international students and guests feel at home.

Leipzig offers a high-quality lifestyle with plenty of reasonably priced housing options. The HHL Campus is located only a few hundred meters away from the city center. Nestled on the green banks of the river Elster, the HHL buildings are surrounded by attractive parkland and the extensive sports facilities of the nearby Leipzig University.

An MBA “Made in Germany”

Made in Germany is a famous trademark recognized worldwide as being synonymous with high quality. Germany has been the home of numerous innovations that have had a huge impact on the world’s economy. Come to HHL and discover a quality MBA “Made in Germany”.

Made in Germany

An MBA “Made in Germany”
HHL AT A GLANCE

Germany’s first address in business education

HHL is Germany’s oldest business school and one of the country’s leading management institutions. We offer international business education based on elite academic standards.

Mission

We educate effective and responsible business leaders through excellence in teaching, research and practice. Our mission is founded on excellent teaching and high-quality research, the results of which benefit our community. Our academic quality is underscored by outstanding service and support in all areas of our business school. We continually strive to meet the specific needs of our various stakeholders.

Rankings

Financial Times has ranked HHL’s full-time MBA Program as No. 1 in Germany in its recent European Business School ranking (December 2012). For the second time in a row, HHL was ranked No. 1 in the specialization entrepreneurship. (Financial Times, Masters in Management Ranking 2012)

In the prestigious AméricaEconomía ranking, leading Latin American business magazine (May 2012), HHL’s MBA program is ranked No. 2 among German Business Schools. (AméricaEconomía, Global MBA ranking 2012)

Programs

M.Sc. (full-time)
Master Program in Management, 21-24 months

M.Sc. (part-time)
Master Program in Management, 24-30 months

MBA (full-time)
Master Program in General Management, 12-18 months

MBA (part-time)
Master Program in General Management, 24 months

Global Executive MBA (part-time)
Executive Master Program in General Management, joint program with EADA (Spain), 18 months

Euro*MBA (part-time)
Blended learning program, joint program of 6 partner schools, 24 months

Dr. rer. oec.
Doctoral Program, 36 months (standard)

HHL Executive
Executive education programs

HHL Facts & Figures

Established: 1898
Status: Private, state-approved institution with university status, able to grant doctoral and habilitation degrees
Accreditation: AACSB, ACQUIN
Students: Approx. 500 (30% international students)
Alumni: Approx. 1,500 graduates
Start-ups founded by HHL alumni: Over 130, over 2,500 jobs created
Partner universities: Over 110
#1 IN GERMANY

HHL’s MBA program ranked No.1 in Germany in the Financial Times European Business School ranking, December 2012

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<th>Core Modules</th>
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#1 in Entrepreneurship

Financial Times Masters in Management Ranking 2011 and 2012

**over 130** start-ups founded by HHL alumni

**95%** employment rate 3 months after graduation

**83,800** Euro average starting salary

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**Leipzig**

over 1400 bars, cafés and restaurants

more than 60 museums, galleries and exhibitions

a total of 35 theaters, stages and concert halls

Apply online!

http://study.hhl.de

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_over 110_ leading partner universities

_80 %_ international students from 5 continents
HHL Leipzig Graduate
School of Management
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F +49 341 9851-679
www.hhl.de